

ODR CNTRL

TEAM FUNDRAISER · EARLY PARTNER APPROVAL BRIEF

Now accepting a small number of early team partners for closely supported 14-day fundraisers.

Every fundraiser your team has run before cost somebody something.

- A cash box.
- A stack of order forms.
- A delivery day.
- A parent counting checks at the kitchen table.
- A coach chasing families for one more sale.

This one doesn't.

Families order online. ODR CNTRL ships the product.

Your approved organization earns \$17.50 from every \$30 bottle sold. Eligible payouts route through Stripe Connect to the approved organization account. Never to a coach, student, parent, or personal account.

Stripe Connect is the secure payment system used behind the scenes to help approved organizations complete secure onboarding and payout setup, then receive eligible fundraiser payouts without emailing bank or tax forms to a coach, parent, or ODR CNTRL.

\$17.50

earned per bottle

\$0

cash collected by the team

0

boxes for the team to store or deliver

Early Team Partner Offer

ODR CNTRL is opening a small number of early team fundraisers.

The first teams help us validate the system in the real world. In return, we keep the launch hands-on and closely supported.

No inventory buy-in.

No cash collection.

No delivery day.

No personal payout accounts.

One team.

One approved QR code.

One useful product.

One approved organization payout path.

Why this is easy to approve

No cash or checks.
No paper order forms.
No team inventory to store or deliver.
No parent delivery day.
No student accounts or student payouts.
No coach, parent, or personal payout accounts.
ODR CNTRL ships every order.
Compliance documents are ready when requested.

What is ODR CNTRL?

A fragrance-free odor-control spray for sports families, athletes, shoes, bags, uniforms, pads, towels, cars, lockers, and everyday sports life. No perfume. No fragrance masking. No heavy residue.

This isn't candy, cookie dough, or another guilt-purchase. It is a practical product sports families already understand.

The old way vs. this way

Traditional fundraiser	ODR CNTRL fundraiser
Cash and checks change hands	Secure online checkout only
Paper order forms to track	No paper tracking. Orders are recorded online.
Team stores and sorts inventory	No team inventory to store or deliver
A delivery day someone has to run	ODR CNTRL ships directly to the customer
Coach handles payout chaos	Stripe Connect routes eligible payouts to the approved organization account

Three roles. That's the whole system.

- Adult organizer: gets the fundraiser approved and starts secure onboarding.
- Player: shares the QR code or sample card. No cash. No order forms. No pressure.
- Supporter: scans, orders online, and receives the product directly.

Pilot guardrails

- Start with one team.
- Run a short 14-day window.

- Use one approved QR code.
- Use one approved payout recipient.
- No cash collection.
- No team inventory.
- No delivery day.
- Review the fundraiser page before launch.
- Request insurance, product, or tax documentation before approval.

What we need from you

Approval to review the fundraiser through your normal school, booster, PTO/PTA, athletic department, or organization process. Once approved, we handle the fundraiser page, QR code, fulfillment, order support, and setup guidance from there.

Insurance certificate, tax handling summary, product label, claims guide, and full compliance documentation are available on request.

Next step:

Reply "send the pilot link" and we will send the fundraiser setup link, QR preview, and any paperwork your school or organization requires.

You can review everything before launch.

Founded and run by Scott Manthey and Ariel Tournier, based in Tempe, AZ.

Ready when you are: **funds@odrcntrl.com** • **odrcntrl.com**

Parent FAQ

Six answers parents usually want before they say yes.

What is ODR CNTRL?

A fragrance-free odor-control spray for sports gear, shoes, bags, towels, and everyday sports life. No perfume. No masking. No residue.

Do kids collect cash?

No. Supporters order online. Your child never touches money, cards, or payment apps.

Does the team store or deliver anything?

No. We ship every order directly to the customer. No inventory, no delivery day.

Who actually gets paid?

Only the approved organization account — such as the school, booster club, PTO/PTA, athletic department, or approved team organization. Never an individual.

How much does the team earn?

The approved organization earns \$17.50 from every \$30 bottle sold, minus refunds or disputes if they occur.

What does my child need to say?

"Hi, I'm raising money for [Team Name]. This is ODR CNTRL, a fragrance-free odor-control spray. Scan this to support us." That is the whole script.

Safety: External use only. Avoid eyes. Do not ingest. Test fabric in a hidden area first. Discontinue use if irritation occurs.

Player Card

One job. One line. One thank-you.

Say this:

"Hi, I'm raising money for [Team Name]. This is ODR CNTRL, a fragrance-free odor-control spray for sports gear, shoes, bags, and towels. Scan this to support us."

If they ask how it works:

"You order online, and it ships directly to you. Every bottle earns \$17.50 for our team's approved fundraiser."

If they say yes:

"Thank you."

If they say no:

"No problem. Thank you anyway."

Never do this

- Never collect cash, checks, or card numbers.
- Never take a paper order.
- Never promise a delivery date. We ship it.
- Never pressure anyone.

How the Money and Product Move

No contract to sign in this packet. School or organization approval happens through your normal process. Payout onboarding happens through Stripe Connect.

This page simply explains how the fundraiser works once approved.

Stripe Connect is the secure payment system we use behind the scenes so approved organizations can complete secure onboarding and payout setup and receive eligible fundraiser payouts without sending bank or tax forms to a coach, parent, or ODR CNTRL by email.

The product and the split

ODR CNTRL, 1 fl oz / 30 mL fragrance-free odor-control spray.

Retail price: \$30.00.

Approved organization share: \$17.50 per bottle.

ODR CNTRL share: \$12.50 per bottle.

How payment and payout work

- Skyn Patch LLC dba ODR CNTRL provides the fundraiser page, QR code, and fulfillment for every order.
- Orders are placed and paid for online. ODR CNTRL ships directly to the customer.
- Eligible payouts route through Stripe Connect to the Organization's approved account only. Never to a student, coach, or parent's personal account.
- The Organization completes its own Stripe Connect onboarding directly through Stripe, including any required payout, identity, and tax information.

What the organization never has to do

- Collect cash, checks, or payment information.
- Store inventory, sort orders, or manage delivery.
- Handle W-9s, tax forms, or personal payout information.

Refunds and chargebacks

A refunded or disputed order may be deducted from the Organization's fundraiser total or a future payout, consistent with standard payment-processor rules.

Product language

Fundraiser materials describe the product as a fragrance-free odor-control spray only. Materials should not claim the product kills bacteria, sanitizes, disinfects, or treats any medical condition.

Approval

Each organization is expected to follow its own internal approval process (school, district, booster, or board) before launch.

Available on Request

ODR CNTRL keeps the full approval packet ready, but we do not overwhelm teams with every document at first. Once a school, booster club, PTO/PTA, athletic department, youth sports team, or approved organization wants to review the fundraiser, we can provide the following:

Insurance

- Certificate of Insurance
 - General Liability + Product Liability / Products-Completed Operations
- Additional-Insured Endorsement
 - Available when required by your school, district, organization, or venue

Financial & tax

- Stripe Connect Onboarding Walkthrough
 - A simple guide showing how the approved organization completes secure payout setup
- Tax Handling Summary
 - No W-9s, bank details, or tax forms are collected by email. Required payout, identity, and tax information is handled through secure onboarding.
- General Tax Note
 - ODR CNTRL does not provide tax, legal, or accounting advice. Organizations should follow their own internal process and consult their own advisors when needed.

Product & compliance

- Full Ingredient List and Product Label
 - Available for school, district, booster, PTO/PTA, or organization review
- Approved Claims Guide
 - A clear guide showing what ODR CNTRL does and does not say about the product
- Privacy & Student-Data Statement
 - Students do not create accounts. ODR CNTRL only collects purchaser and shipping information needed to process orders.

Operational

- 14-Day Launch Plan
 - A simple campaign plan for running a short team fundraiser
- Sample Parent Communications
 - Ready-to-send parent message, player script, and fundraiser explanation
- QR Code Test Checklist
 - A quick checklist to confirm the team link, QR code, checkout page, and fundraiser tracking are working before launch
- Refund / Chargeback Policy Detail
 - Explains how refunded or disputed orders are handled
- Customer Support & Fulfillment Contact
 - ODR CNTRL handles order support, fulfillment questions, and customer service for fundraiser orders.

Just ask: funds@odrcntrl.com